

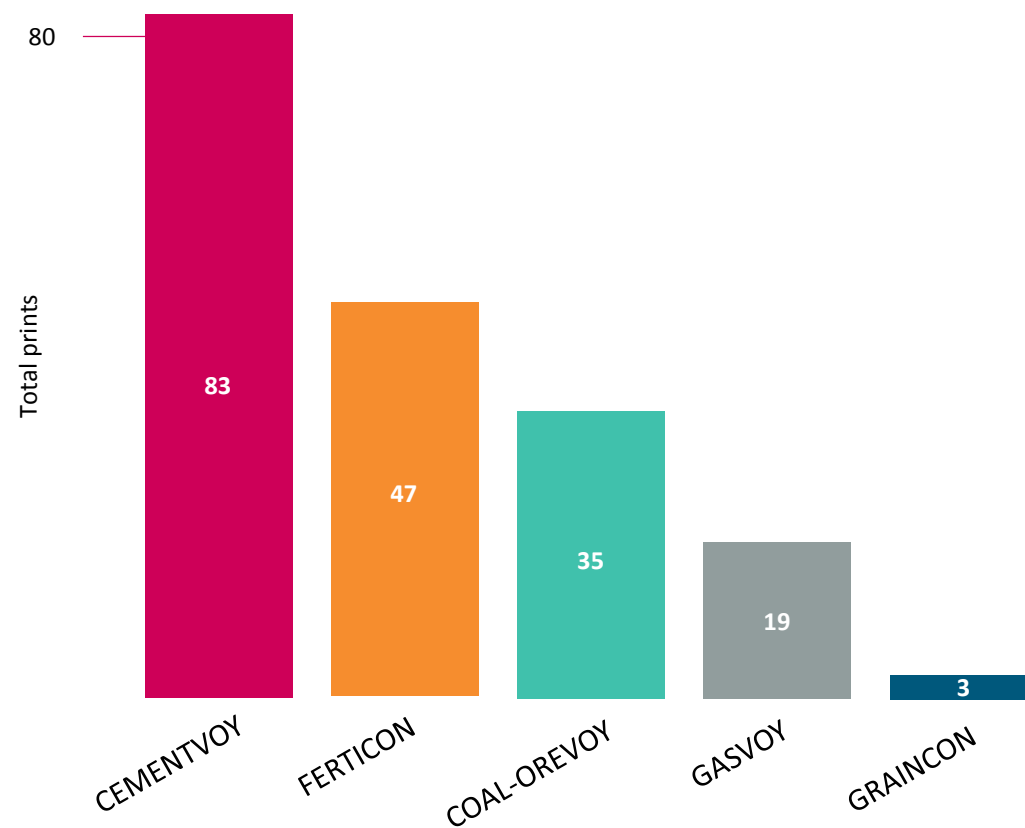
The 4th Way Project

Improving supply chain efficiency through collaboration, digitalisation and contractualisation

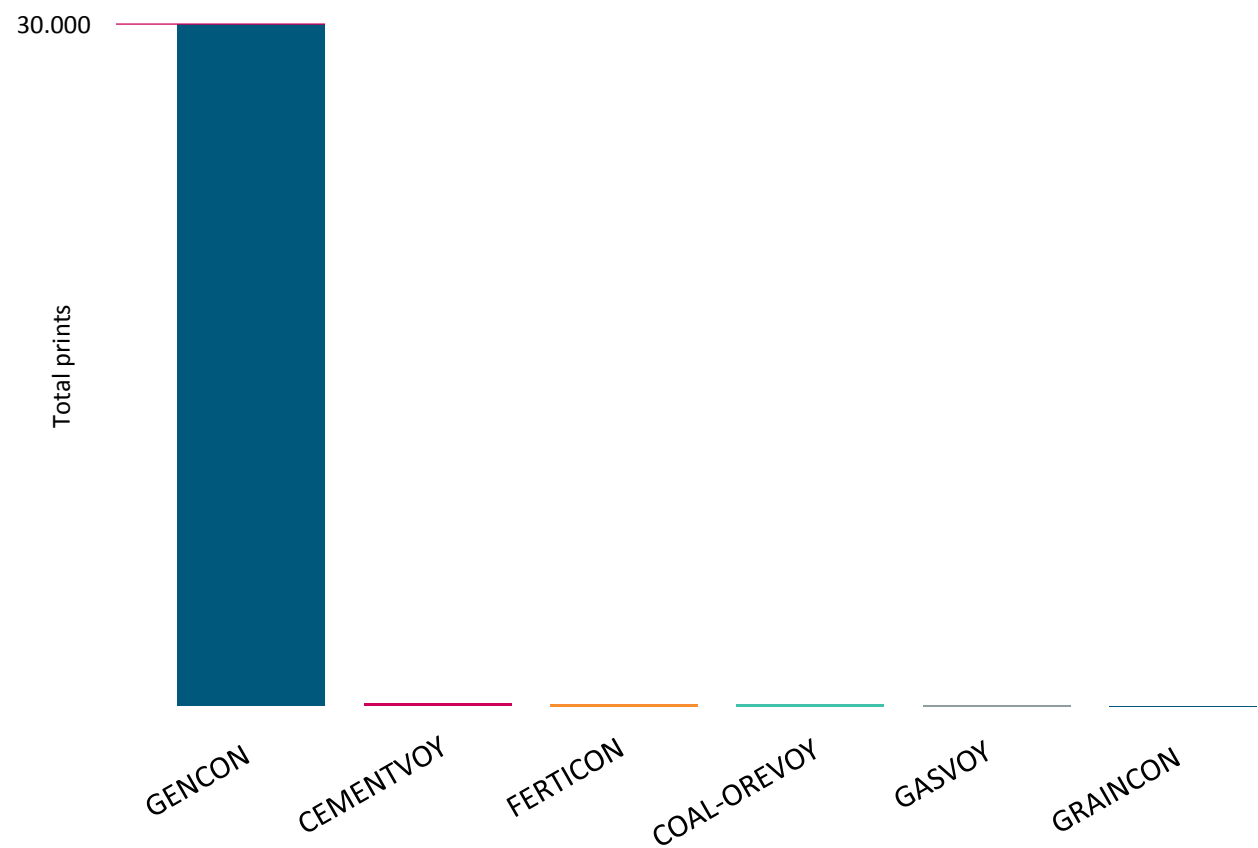
What's wrong with our charter parties?

A decade of **voyage** charter parties

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The dominance of GENCON 94

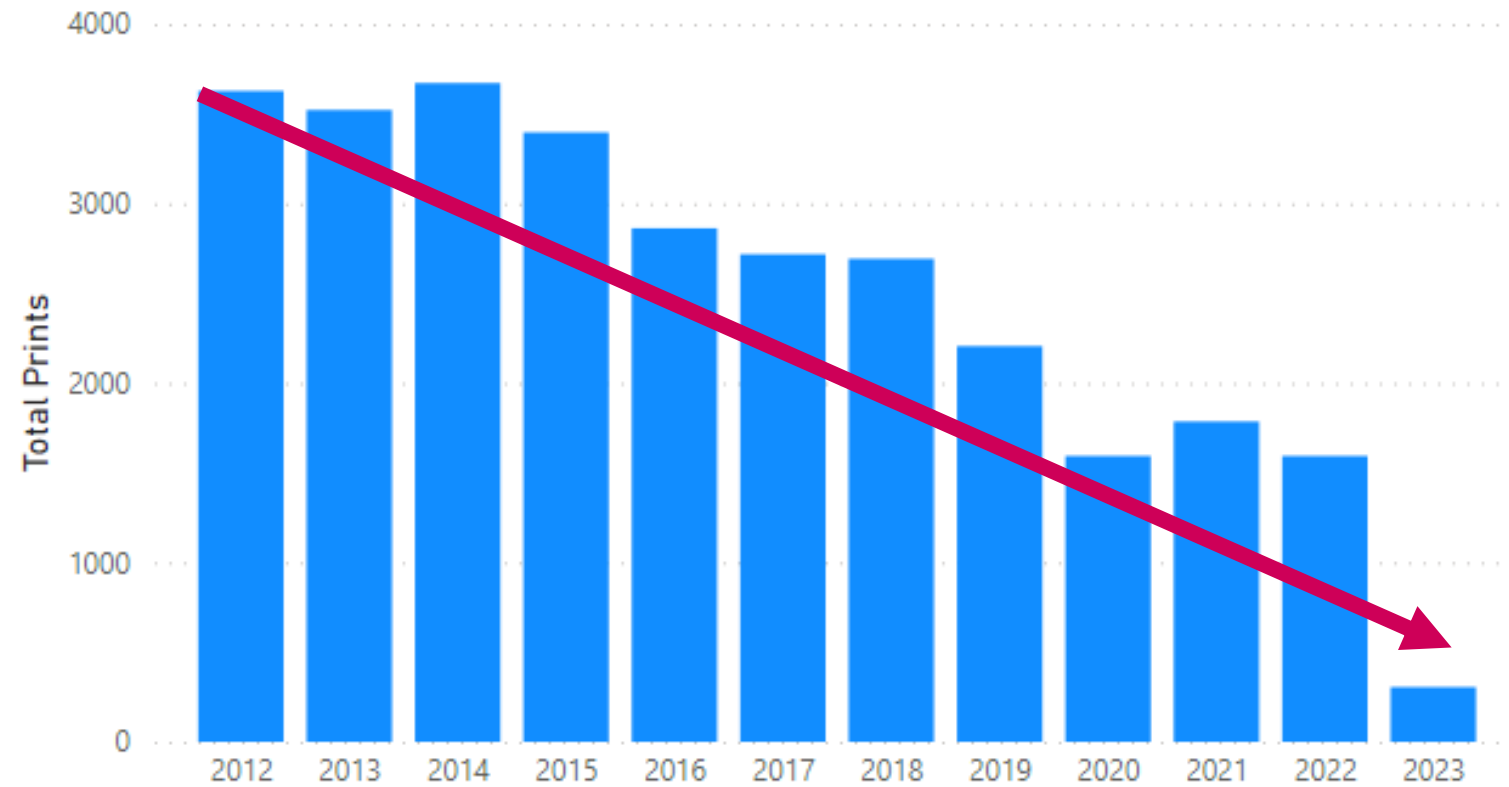


GENCON – ten years in decline

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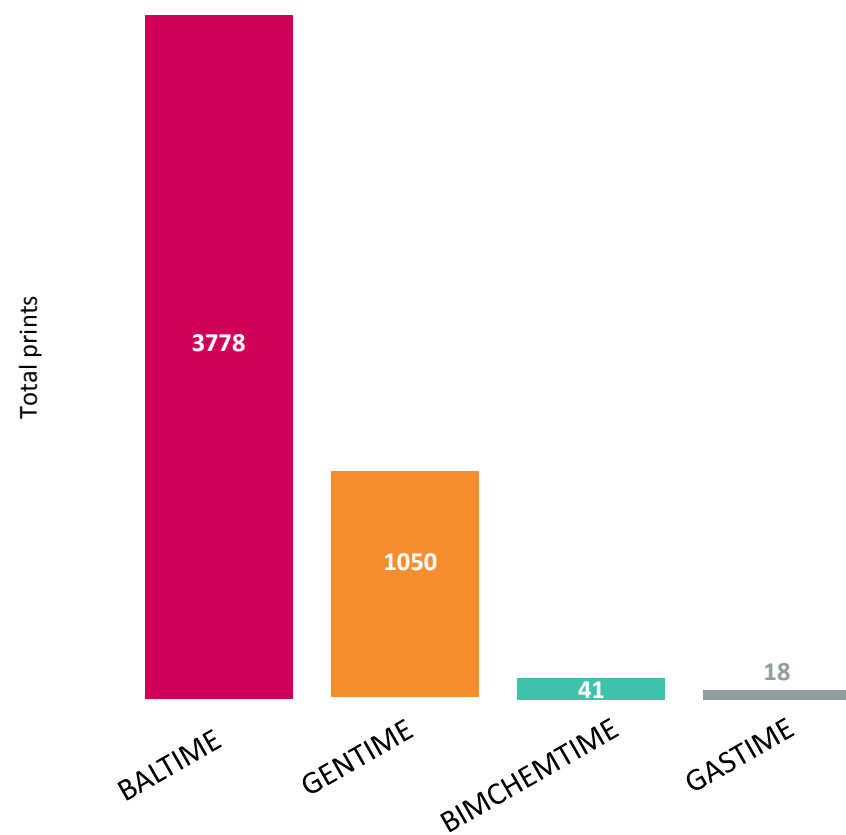
Print

BY YEAR

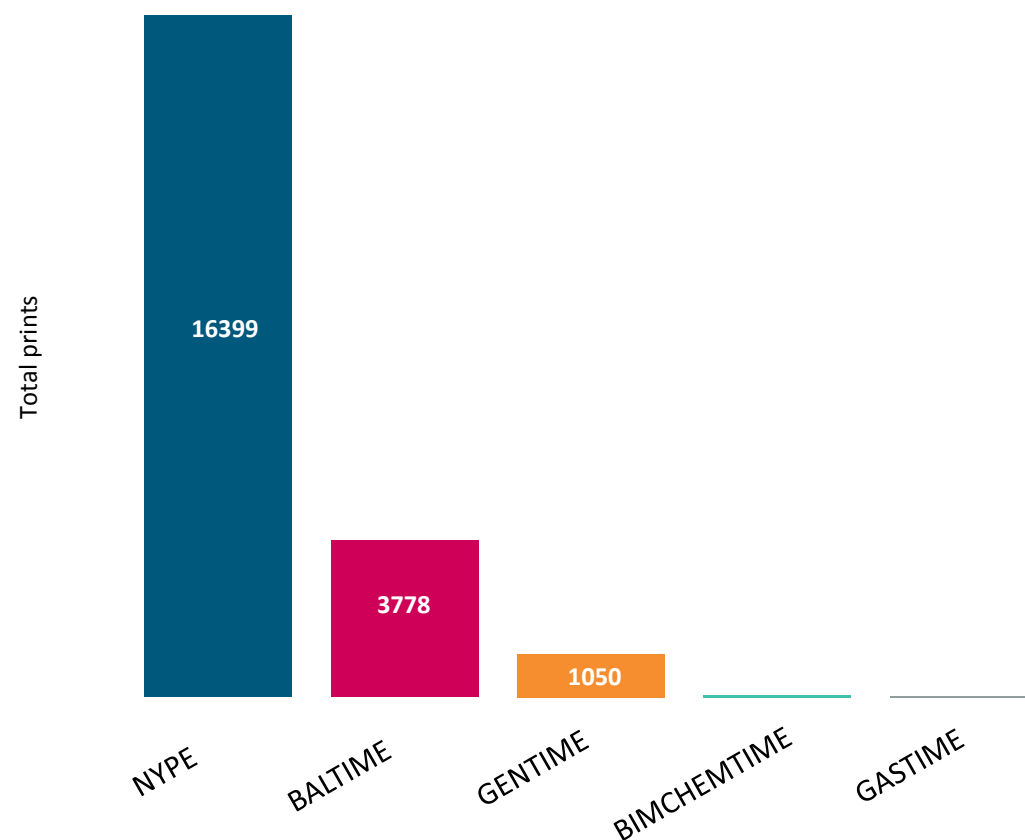


A decade of **time charter** parties

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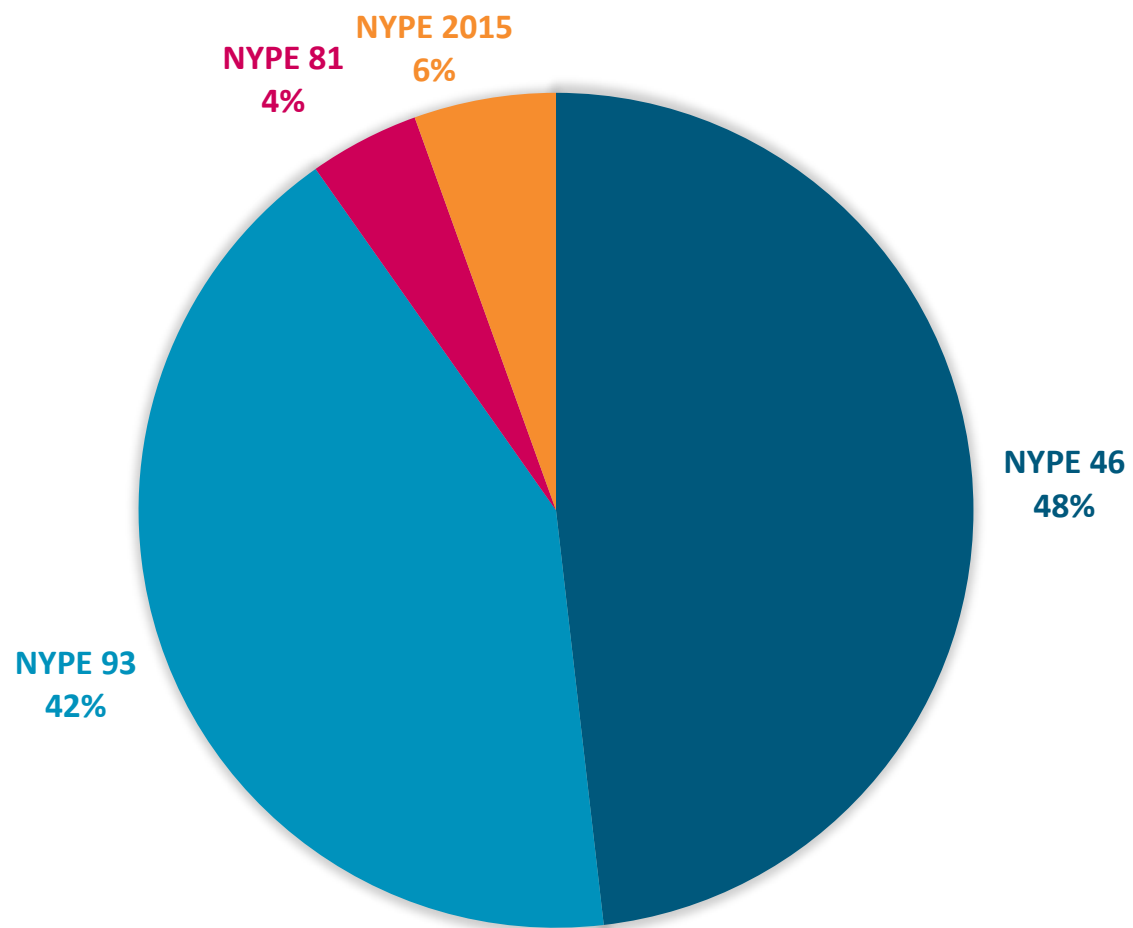
NYPE maintains the top spot



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NYPE 46 – an oldie but a goodie

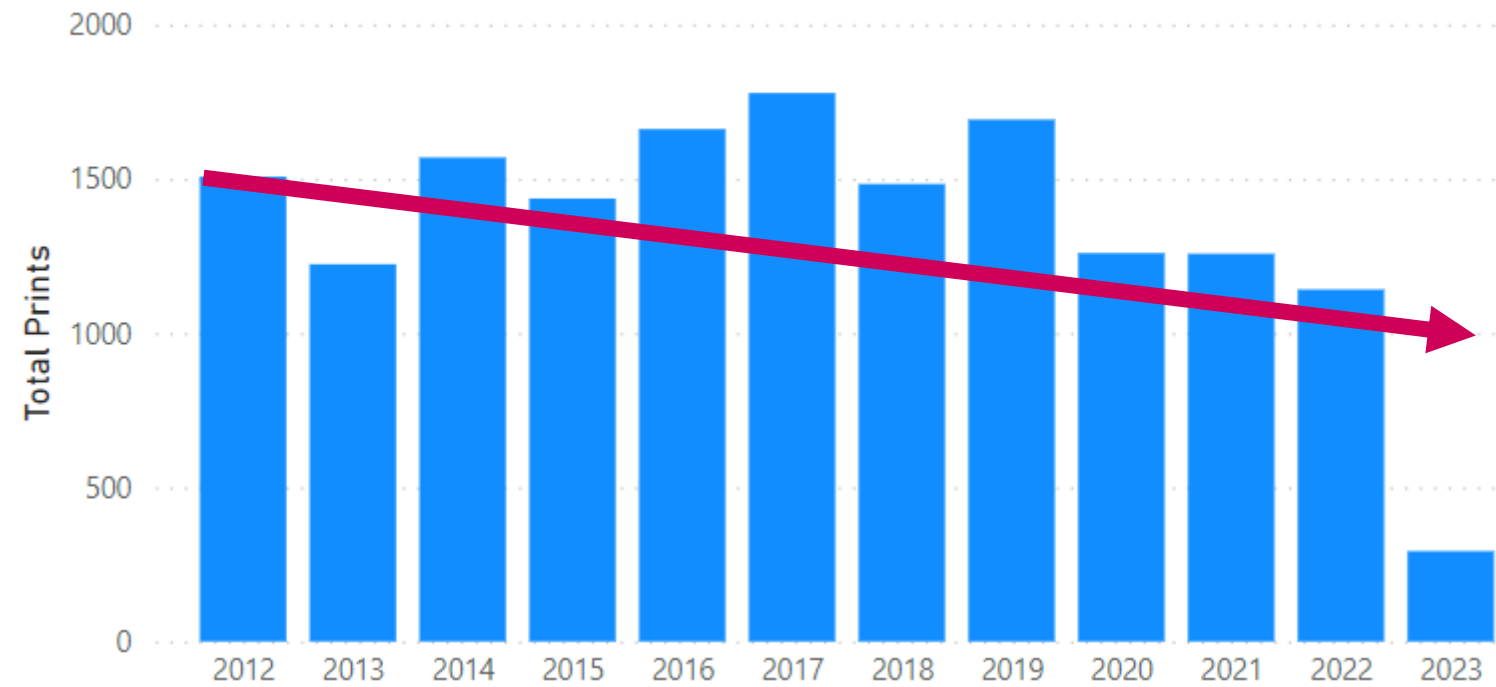
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NYPE in decline?

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Print by Year



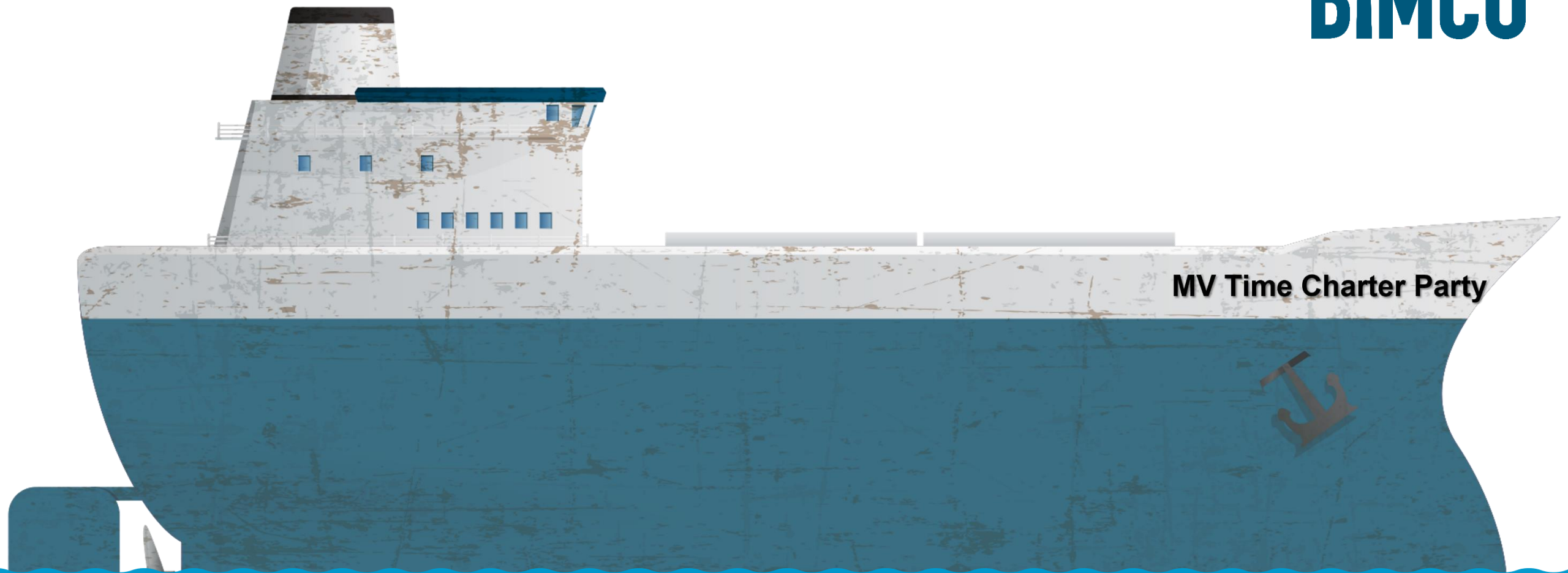


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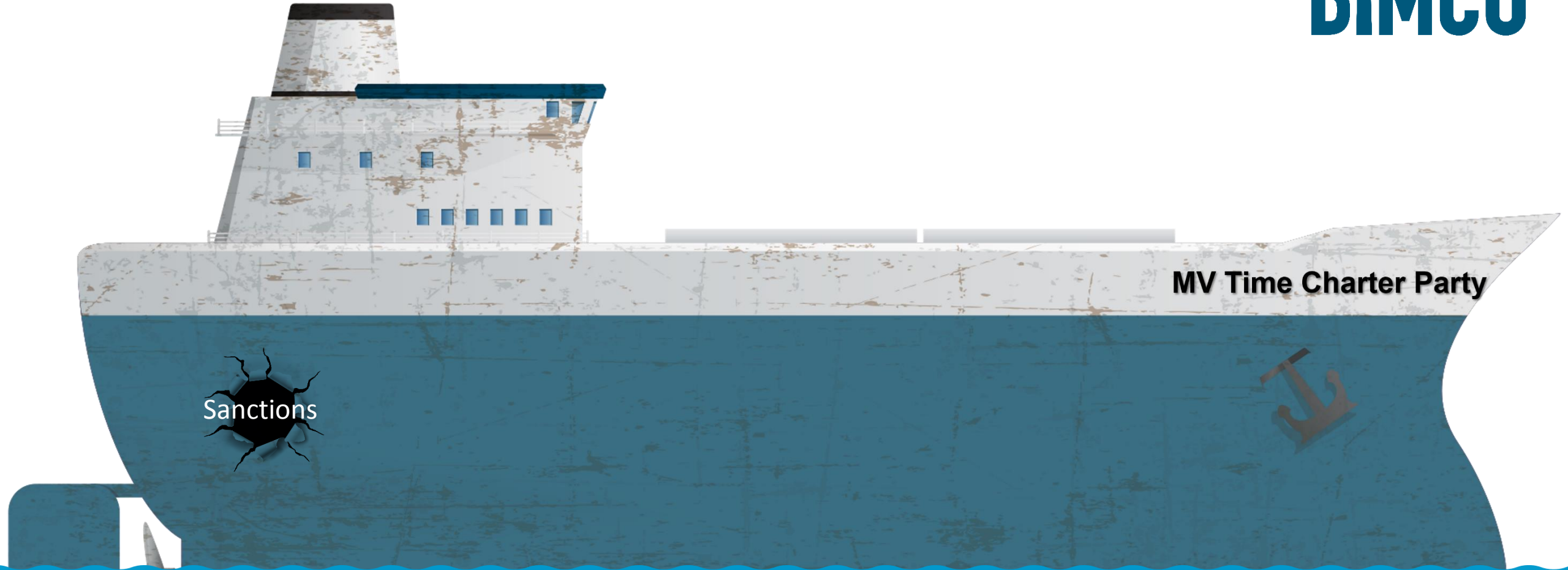


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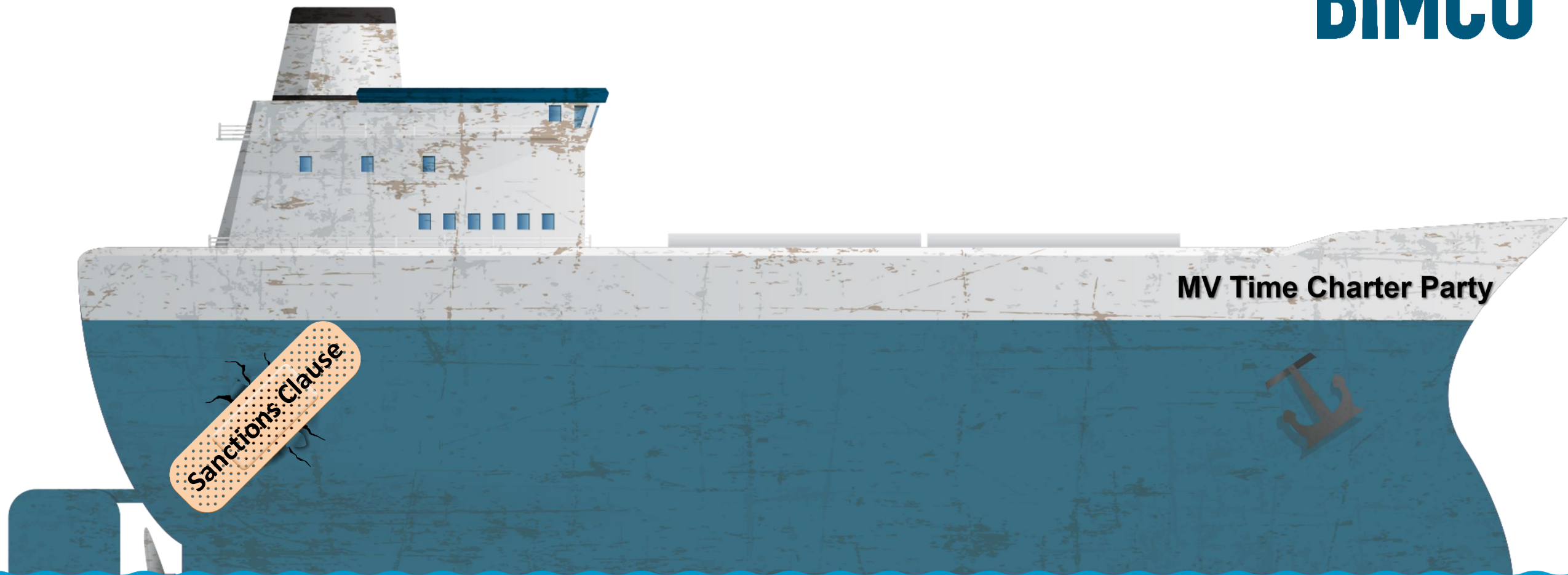


Sanctions

MV Time Charter Party

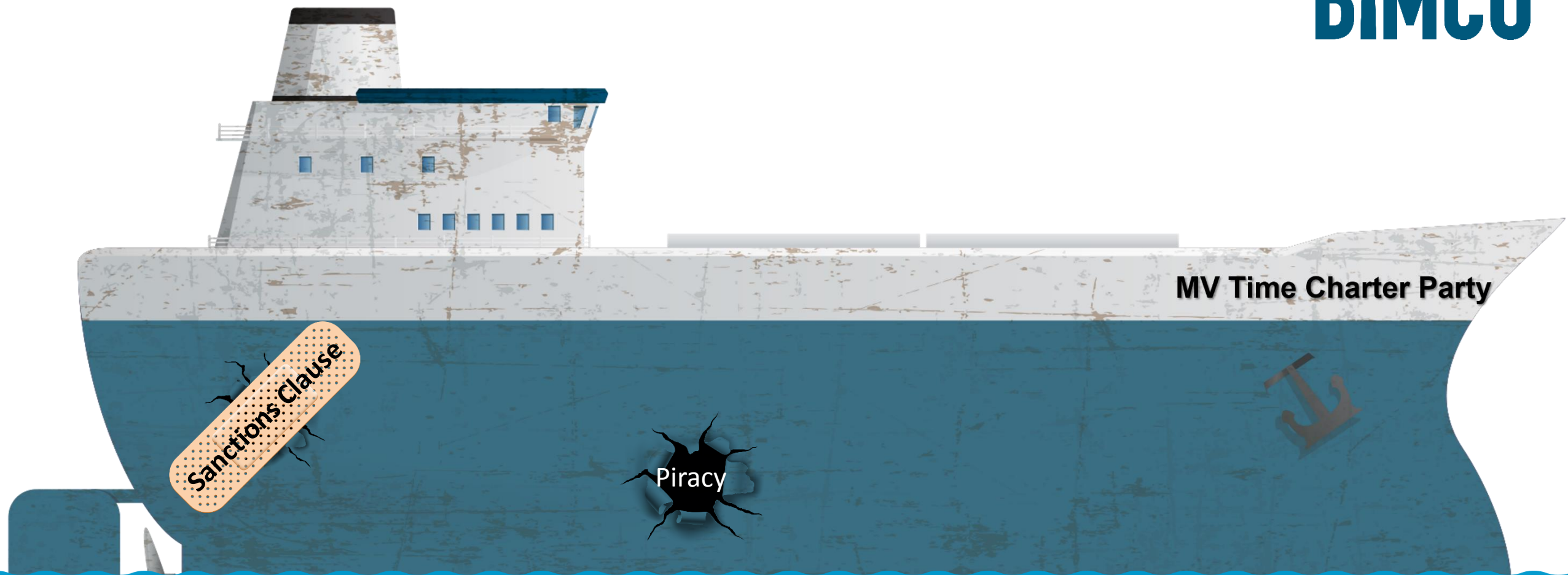


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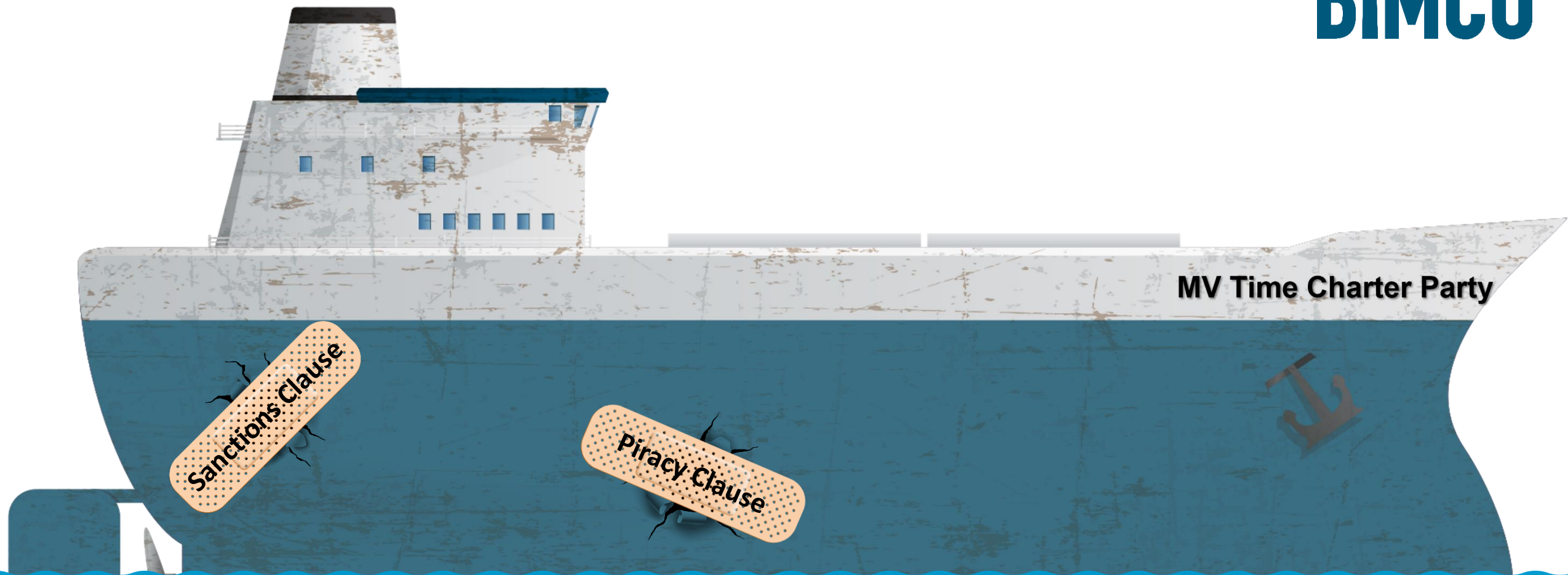


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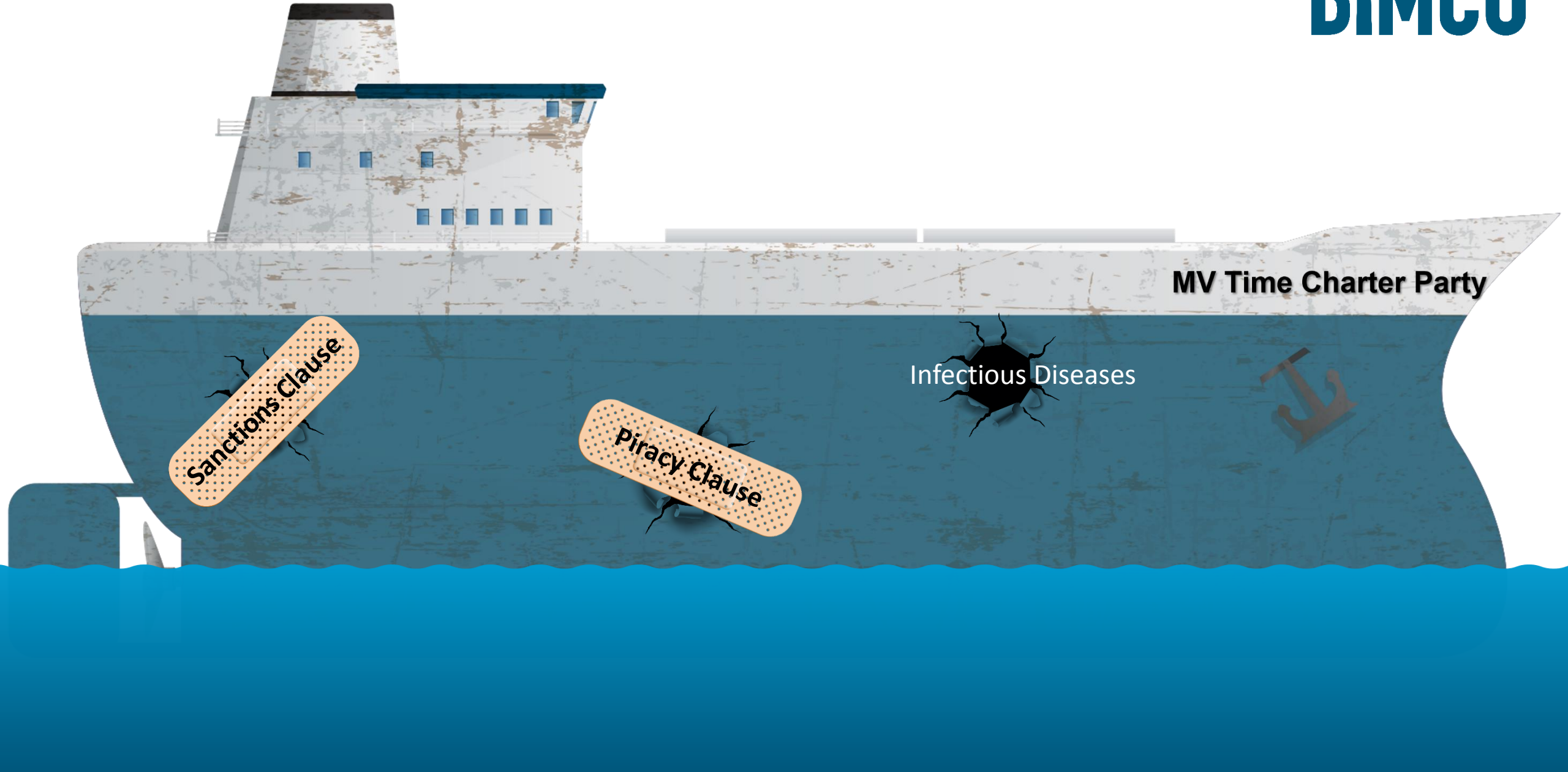


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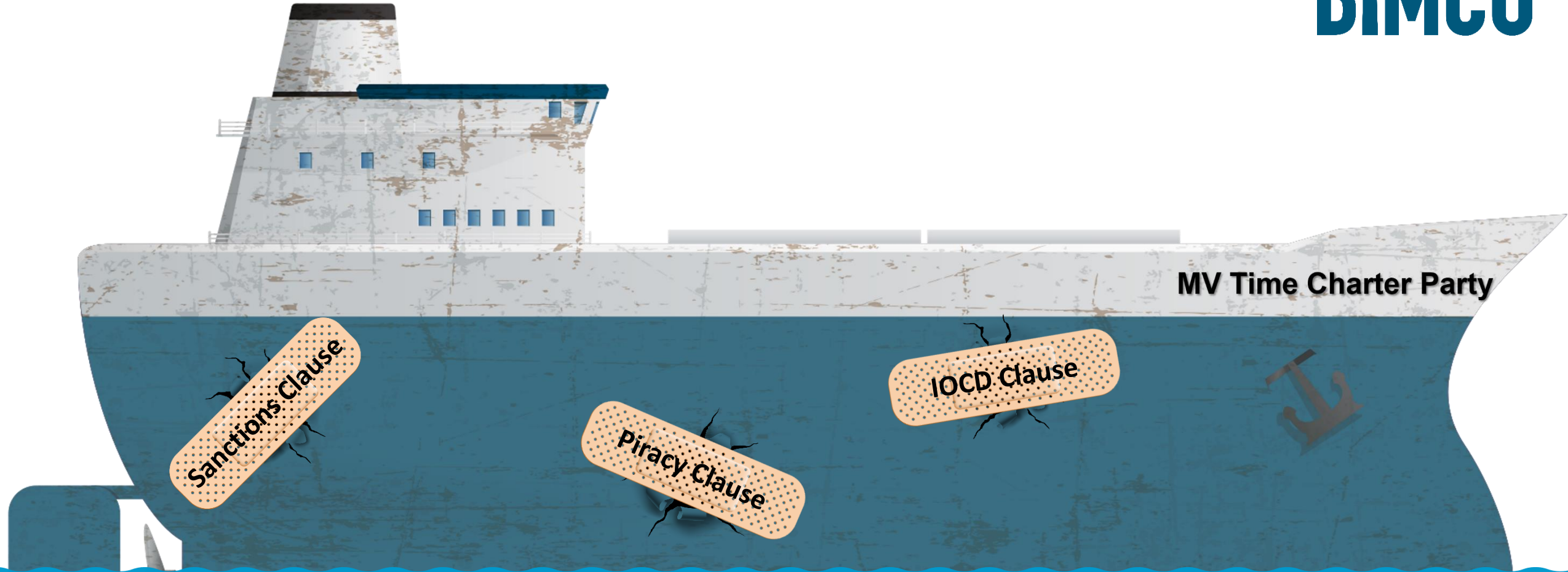


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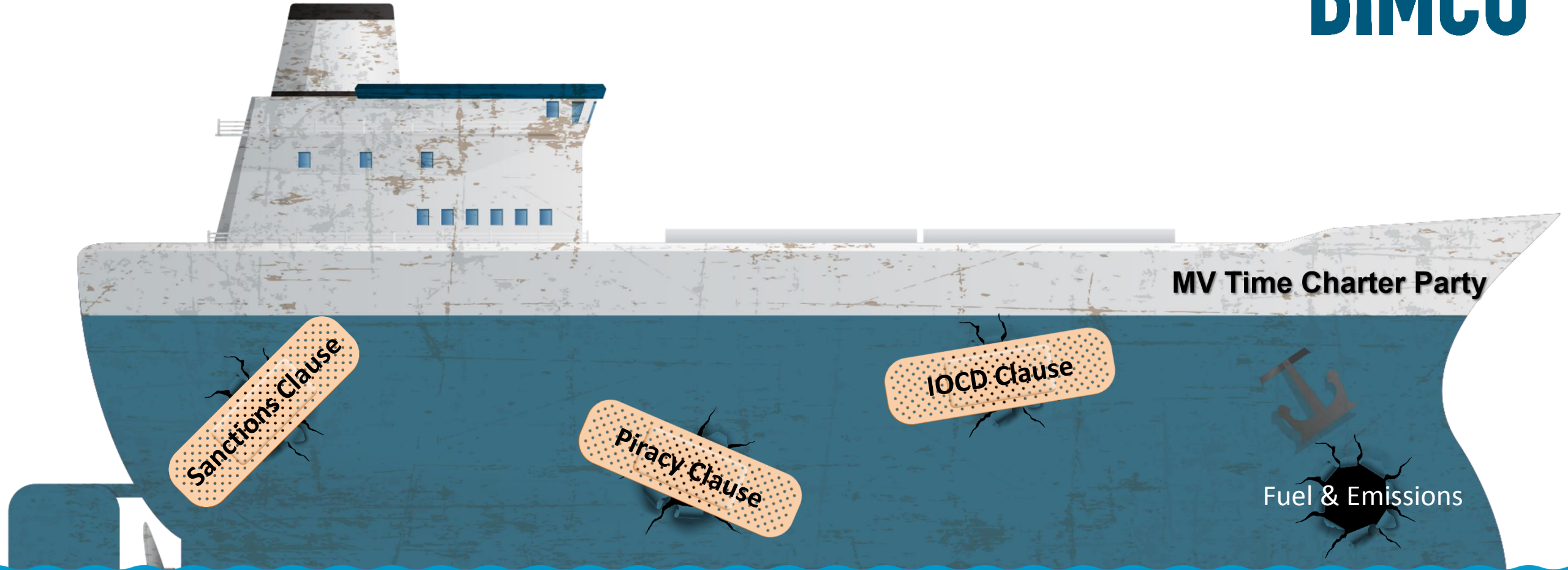


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MV Time Charter Party

Sanctions Clause

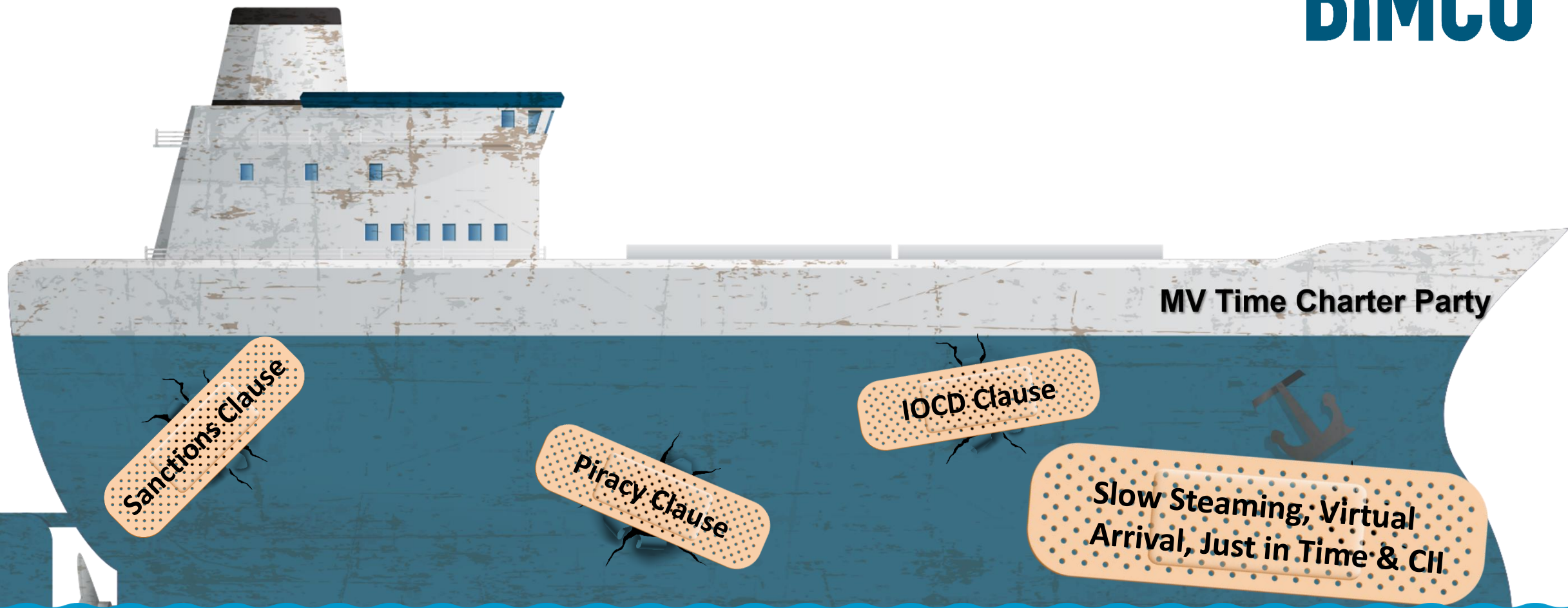
Piracy Clause

LOCD Clause

Fuel & Emissions



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MV Time Charter Party

Sanctions Clause

Piracy Clause

LOCD Clause

Slow Steaming, Virtual
Arrival, Just in Time & CH



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Charter Parties

MV 4th Way

Voyage
Charter

Time
Charter

Bareboat
Charter

4th Way
Charter





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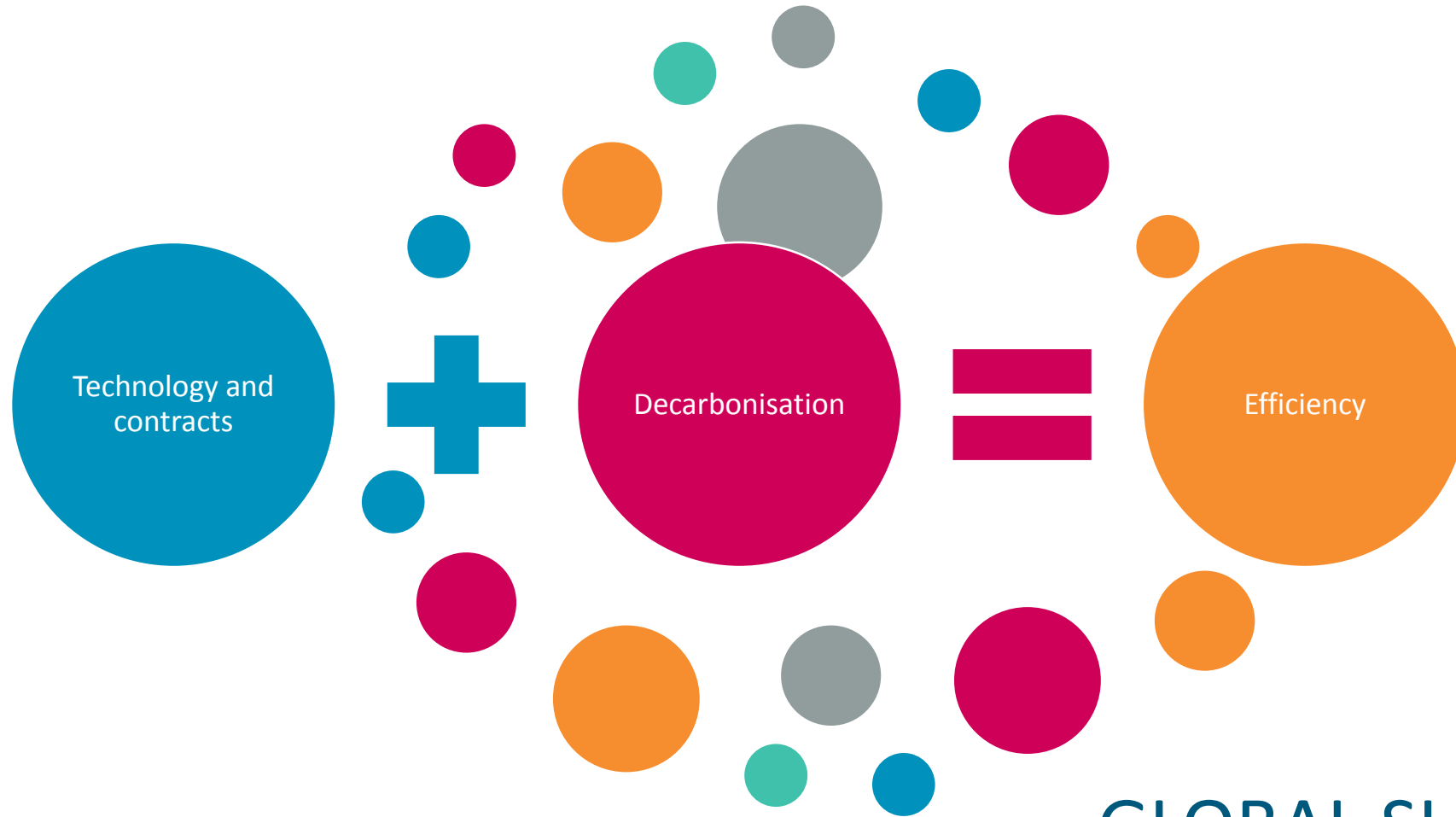


4th Way Charter

A new “holistic” business model for the 21st century providing efficient and inclusive shipping operations within the supply chain

The 4th Way Project

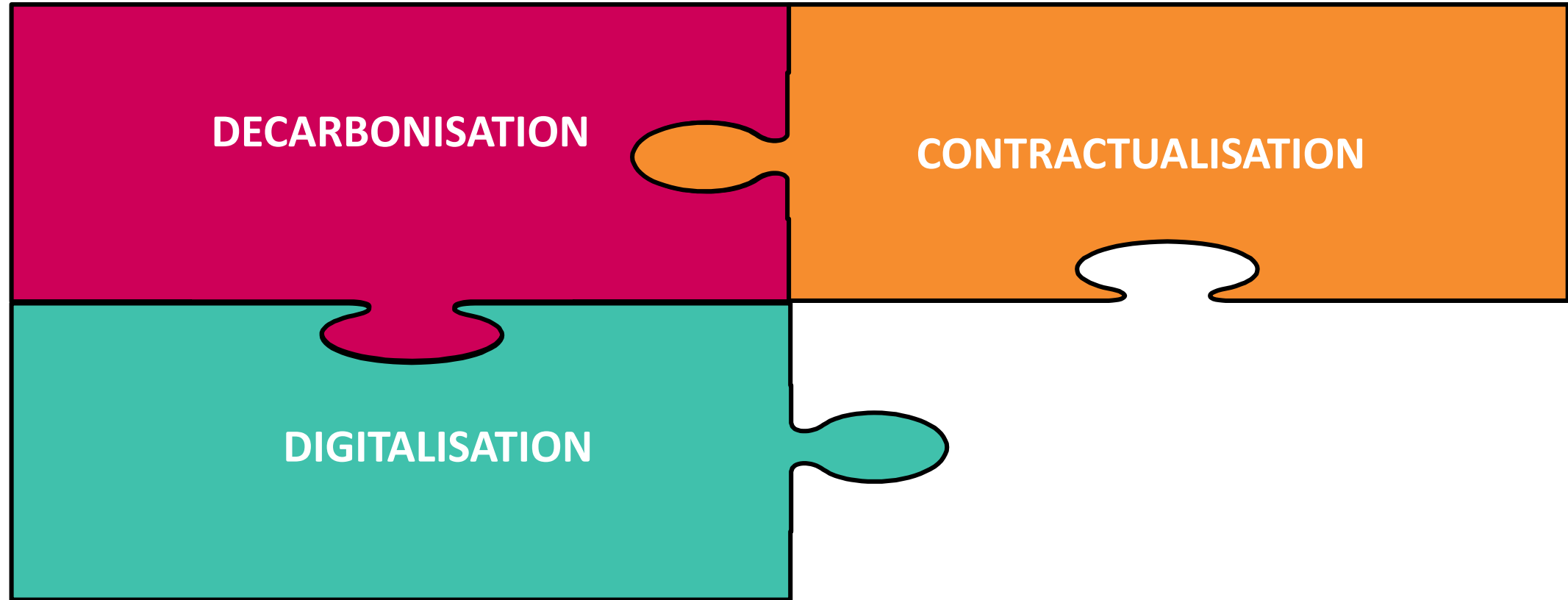
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GLOBAL SUPPLY CHAIN

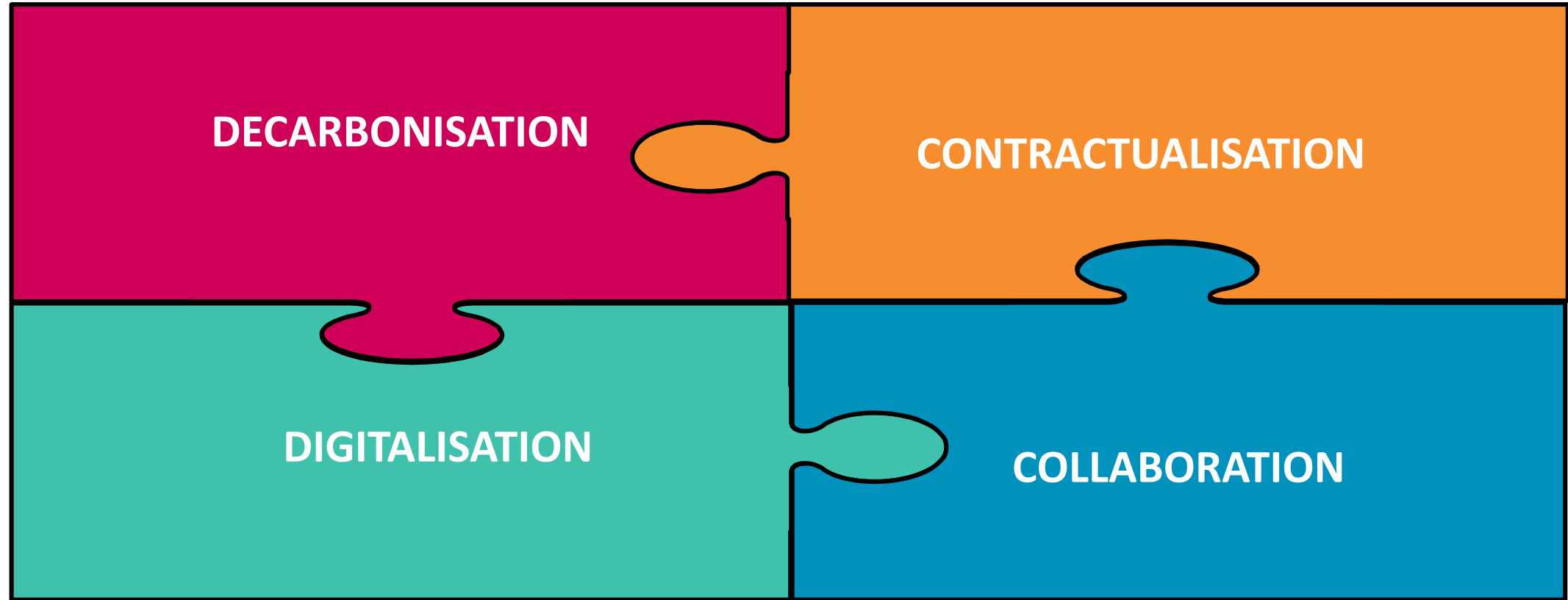
The 4th Way Project

GLOBAL SUPPLY CHAIN



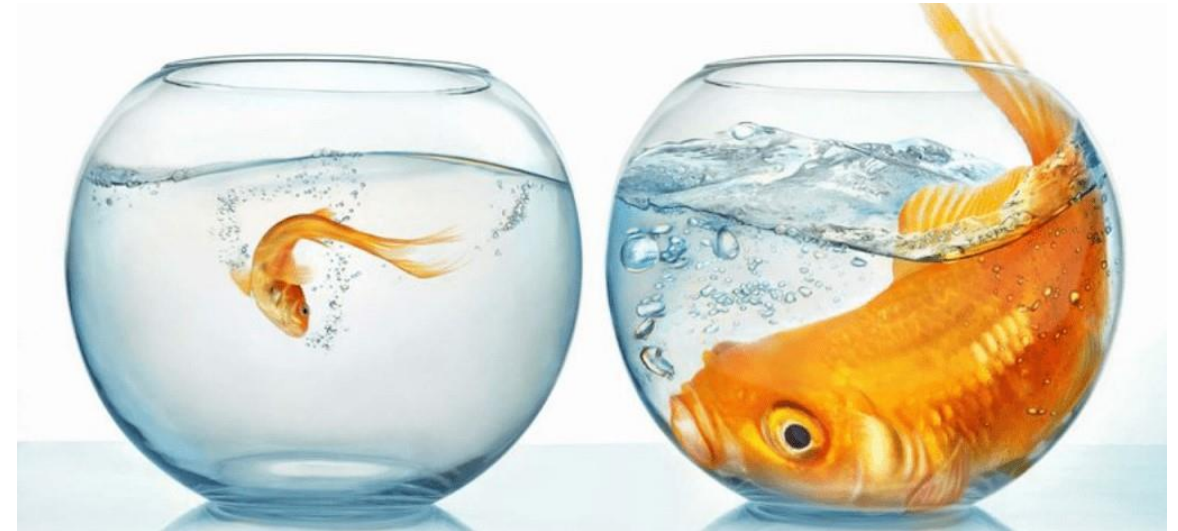
The 4th Way Project

GLOBAL SUPPLY CHAIN



The 4th Way Project

GLOBAL SUPPLY CHAIN



Ok, so where do we begin?

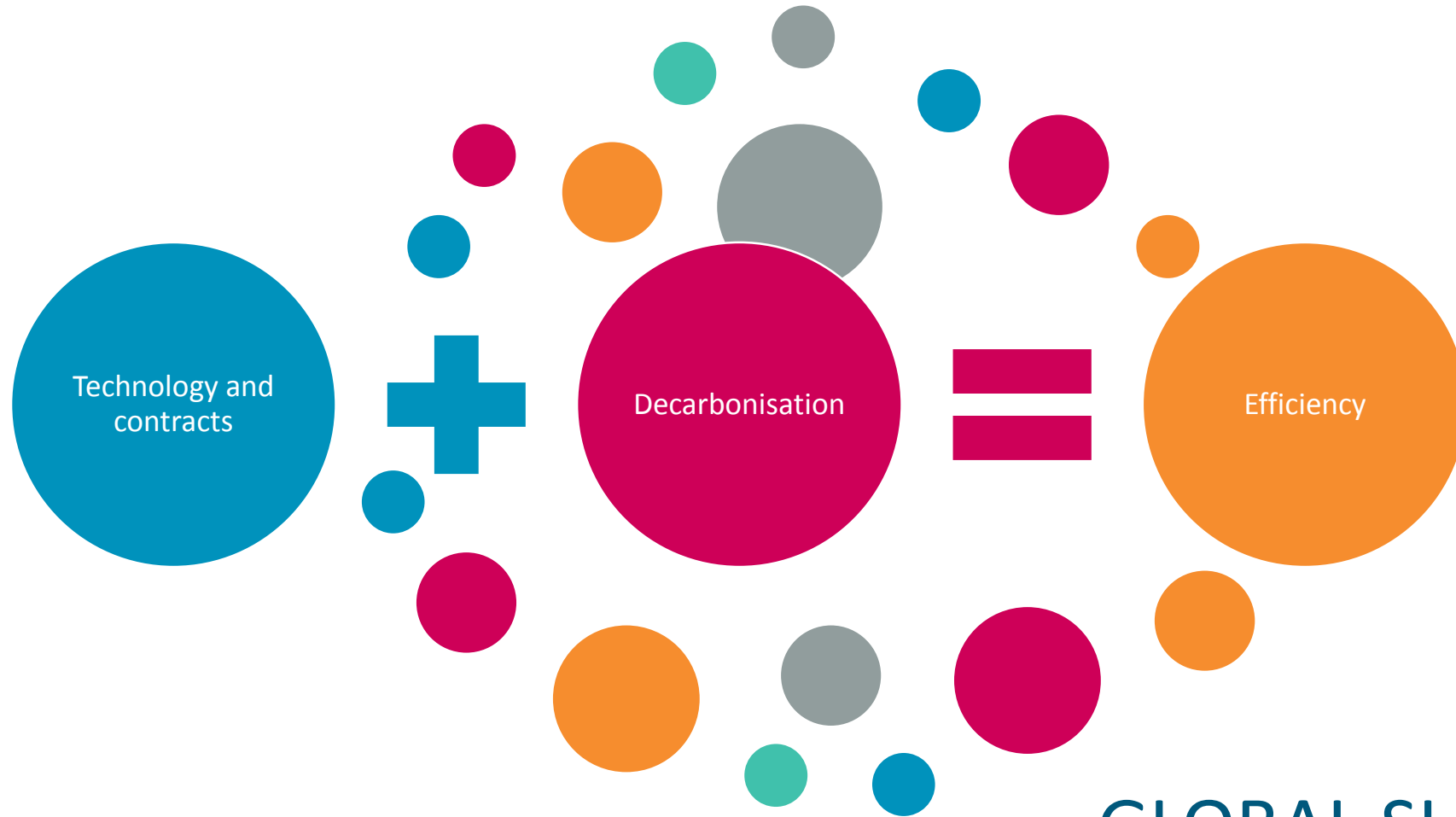


The Smarter Party

- ❑ speed, simplicity and sustainability
- ❑ deconstructed charter parties
- ❑ data driven contract insights
- ❑ dynamic building blocks
- ❑ cleaner, leaner sustainable contracts

The 4th Way Project

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GLOBAL SUPPLY CHAIN